**Sears Holding**

**Analyst, Business Analytics**

**Job Duties:**

* Interacts with senior leaders to understand current business priorities, opportunities for optimization, timelines, profitability drivers, and support/threats to optimization
* Retrieves data from existing Teradata environment, performs required data hygiene and support functions to ensure quality of data in order to ensure accuracy in reporting and analytics projects
* Builds models that contemplate a multitude of variables to help business leadership predict outcomes of proposed strategic / tactical projects and initiatives. Leverages knowledge of statistics, current business metrics and understanding of the repair services business to develop working models that pinpoint opportunities to improve gross and net conversion, reduce cancellation rates, and enhance profitability
* Performs the full life cycle of creating data models for predictive analysis to support quantitative-based decisions, including: gathering requirements, generating queries and SQL stored procedures, generating queries and SQL stored procedures, analyzing data for specified business goals, publishing a documented model to concerned parties, follow up on decisions when the business decides that a project to implement recommendations is to be launched
* Utilizes appropriate programming languages (C, C++, Python, VBA) to create custom end user tools for reports / analyses that support business strategy analysis, initiative performance reporting, and to uncover hidden opportunities to improve profitability. Provides end user training and coaching as required
* Leads small analytics and reporting projects from inception to completion in a decision-support capacity for the Director, Paid Repair Strategy and Senior Director, Paid Repair. Works closely with business stakeholders to understand existing challenges in service order growth, gross conversion, cancellation rates, pricing, net conversion and develop sophisticated analytics and tactical reporting to identify levers to address and improve conversion rates, cancellation rates, and declined estimate rates

**Job Requirements:**

* The ability to provide clear insights and support understanding of ‘the story behind the numbers’ is essential. This is a very hands-on role requiring the ability to quickly transform business questions into meaningful data, format into readily understood analyses / reports, and communicate clearly to stakeholderst
* Strong verbal and written communication skills. Passion and demonstrated strength in distilling complex findings into easily digested and communicated insights. Comfortable with PowerPoint and MS Office suite
* Strong mastery of VBA automation in Excel and MS Access/SQL-based tools is a must. Strong software programming skills in at least one mainstream programming language (Python, C/C++/C#, Java, PERL, similar)
* Experience with optimization modeling, including multi-objective optimization
* Ability to navigate successfully in a fast-paced environment with high levels of ambiguity
* Strong interpersonal and leadership skills
* Demonstrated project management experience
* Experience with business data and the role information plays as an enabler of business results
* Willingness to travel to call center sites (US based and international) as requested

**Walgreens - Financial Analyst**

**Job Summary**

Assists in developing financial models to support decision making related to business issues including new product development analysis, product portfolio analysis, profitability of new opportunities, impacts of regulatory changes, capital analysis, revenue models and profit margin analysis.  Emphasis on forecasting, analyzing current performance through the monitoring of product metrics, and conducting economic analysis of products including marketing programs, product pricing, business initiatives and services.

Prepares and analyzes the monthly financial statements and reports to produce forecasts of business, industry and/or economic conditions.  Analyzes and reports on the financial impact of current and proposed programs.

Assists in driving change as needed to improve financials for the organization and/or to assist in the response to complex Request for Proposals questions where required.

**Job Responsibilities**

* Assists in developing financial models to support management decision-making related to new product development, product portfolio analysis, profitability of new opportunities, capital investments, revenue models, profit margin analysis, and impact of regulatory changes.
* Performs financial analysis including conducting research and identifying applications and tools to fulfill reporting and analysis needs.  Runs various scenarios through models and interprets financial impact. Measures financial results against budget and forecast.
* Assists in the development of the long-range financial plans and continuously analyzes operating financial results. Works closely with other departments within Walgreens to ensure that strategic initiatives are achieved.
* May assist in the development of the annual budget and analyzes actual and budgeted figures on an ongoing basis.
* Assists in the assessment of analytical tools and various formats of data availability and researches new programs that allow for various lines of data to be incorporated so financial modeling analysis of multiple program impact becomes more efficient and allows for more in depth analysis and review resulting in improved recommendations and solutions for the business.
* Reviews monthly financial operating results for each assigned business unit, identifying key trends, variances, and areas of improved performance. Works with other departments in Walgreens for account reconciliation.
* Performs ad hoc analysis and forecasts for internal management team and external customers.

**Basic Qualifications**

* Bachelor’s Degree in finance, accounting, business management, quantitative analysis or economics.
* Previous internship experience in an analytical role.
* Experience with financial analysis, financial modeling, profitability analysis and/or auditing techniques.
* Intermediate level skill in Microsoft Excel (for example: using SUM function, setting borders, setting column width, inserting charts, using text wrap, sorting, setting headers and footers and/or print scaling).
* Intermediate level skill in Microsoft Word (for example: inserting headers, page breaks, page numbers and tables and/or adjusting table columns).
* Intermediate level skill in Microsoft PowerPoint (for example: applying a theme, formatting character spacing, inserting a picture, changing slide layout and theme colors, adding transitions, customizing slide numbers, changing chart style and/or formatting font).

**Preferred Qualifications**

* Knowledge of the link between analysis and business impact.
* Experience with analyzing and reporting data in order to identify issues, trends, or exceptions to drive improvement of results and find solutions.

CTG Business Analyst

**Job Role Duties for the Business Analyst:**

* Support business initiatives through data analysis, identification of implementation barriers and user acceptance testing of new systems
* Identify and analyze user requirements, procedures, and problems to improve existing processes
* Perform detailed analysis on assigned projects, recommend potential business solutions and assist with implementation
* Identify ways to enhance performance management and operational reports related to new business implementation processes
* Develop and incorporate organizational best practices into business applications
* Lead problem solving and coordination efforts between various business units
* Assist with formulating and updating departmental policies and procedures

**Skill Requirements for the Business Analyst:**

* Documenting business processes and gathering requirements
* Project management experience a plus
* Advanced knowledge of Microsoft Office including Excel and Access
* 2 to 4+ years of business process or data analysis experience preferably in healthcare
* Bachelors degree in related filed or equivalent experience

**Preferred Experience**

* Experience in healthcare industry >1+ years of managed care experience with provider and solutions desired
* Benefit and payment configuration
* Knowledge of data integration and software enhancement
* Agile experience
* Structured testing experience
* Knowledge of managed care information systems including experience in benefits, contracting or claims preferred, and provider reimbursement methodologies
* SQL scripting
* Understanding of HIPPA transactions